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Get Backed

Perfecting your sales story allows you to connect with your client and provide valuable insight. This is your opportunity to challenge the client to think critically, and to show your expertise. The way you choose to frame your selling story influences how a client views you. Illustration by Propoint Designer Aries W.

How To Craft Your Perfect Selling Story

Get Backed is a handbook for anyone who has an idea and needs to build relationships to get it off the ground. Get Backed: Craft Your Story, Build the Perfect Pitch Deck, and Launch the Venture of Your Dreams | Princeton Alumni Weekly

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